

Dude, where's my job?

Increasing your probability of success

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 **by Marcelo Pinheiro**





"You miss 100% of the shots that you do not take"

Wayne Gretzky ?

Network, Network and Network



Leveraging Connections

Are you leveraging friends and family and previous jobs' contacts?

Are you leveraging your LinkedIn contact base?

When was the last time that you had a face to face chat with any of your LinkedIn contacts?



Showcasing Your Work

Did you bring any samples of your work with you today?

Do you have a GitHub page?

Blog?

Do you contribute to Open Source Projects?



Engaging with the Community

When was the last time that you volunteered to speak about a topic in front of an audience?

How often do you attend other meetups like this one?

Have you ever had a coffee or beer with anybody that is attending this presentation?



Personal Experience

I was recommended to 7 out of my 8 jobs in Canada

Improving Your Resume



Experienced React programmer

I built a React application that is **used by 100K** people every day.



Add links to your work samples

Be sure to include a link to your GitHub page, portfolio, or any other relevant work samples.



Team player

Is anybody in the room **not a team player?**



B1 English

Unless it is a job requirement to state so, leave up to the interviewer to assess your level of English control.



Tailor your resume to the job requirements

Highlight the skills and experience that are most relevant to the job you are applying for.

Applying for work



Match Your Values

Look for companies that
match your values



Continuous Search

Look for work all the time.
Interview even when you
don't want a change



Remote Opportunities

Apply for companies
everywhere. You can **work
remote**



Job Search Platforms

Look for work on LinkedIn
but **check the career
section** of companies' web
sites and the good old
Google jobs



Startup Opportunities

[Startups everywhere](#)



Key to Success

Persistence is key



"38 years on IT and I know that I
know very little"

Marcelo Pinheiro

Preparing for the interview



Research the Company

Learn about the company that you will be interviewing for and those that will be interviewing you. LinkedIn, Facebook, Instagram are there to help you on your research



Prepare Questions

Think of two or three questions to ask at the end of the interview



Stay Positive

They want you to succeed. **Relax and enjoy** the opportunity



Be Punctual

Arrive ahead of schedule



Stay Hydrated

Bring a **bottle of water** with you.

During the Interview

Listen and Paraphrase

Listen well and **paraphrase the questions** whenever you feel needed as that will give you time to think about the question and it will help you relax

Ask About Key Problems

Ask the interviewer what is a **key problem** that they would like to see solved in the **first 90 days** of your work

Inquire About Success Metrics

Ask them how do they **measure and celebrate success**? If they don't then you don't want to work for them

Clarify Next Steps

Ask them about **next steps** and when they expect to **complete the selection** process



After the Interview

Send a Thank You Email

Send a **thank you email** to those who interviewed you

Follow Up

Follow up if you do not hear from them within the amount of time that they indicated would take them to come up with a decision

Recruiter Follow-Up

The AWS recruiter forgot to call me after the loop interview

Keep a Log

Keep a log of **who you interviewed with** and any **feedback** that you may have received.



Discussing Compensation



Research the Market

They are going to ask **how much** you want to make? **Research the market** and ask what you think you are worth

Governments usually work 37.5 hours/week



Negotiate Higher

Ask for more than what they offer you. They will be prepared to **go higher**



Contract Considerations

Contracts? Ask if they are **fully funded** and if they will pay you **40 hours a week** even if you remain idle waiting for projects to be approved

Should I consider a contract position?



Financial Considerations

Hire an **accountant** and **open a corporation**

Buy life **insurance** and **disability insurance**

Your rate needs to cover your vacation, all costs + a reserve + profit

You will most likely going to be asked to have **errors and omissions' insurance**



Business Management

Find a recruiter that you really like or become an **approved vendor**

Have a **filing system** and keep ALL your **invoices** and **receipts**

CRA will catch you if you try to claim a non valid **business expense**

Separation of business and personal assets

Working remote

Workspace and Schedule

Have a **good chair** and a **good workspace** at home

You need to have a well defined work schedule. **You do not work 7 x 24**

Communication and Collaboration

Slack is a great tool to ensure that you are properly communicating with team members and benefiting from collaboration over different time zones

You need to **listen** even better than when working on premises

Work-Life Balance

Make sure that you **take breaks** and walk as often as possible

You need a **social life**

Effective Meetings

Ensure that all meetings have clear objectives and agenda





Team Building Experience

"I helped put a team of 20 people together to execute \$25 M/year of IT infrastructure projects for PHSA"

How did you hire these people?

What do you look for when hiring somebody?

How was the hiring experience?

What are they looking for?

☐ Experience and Similar Work

Have you done **similar work** before? Do you have the **experience**?

☐ Collaboration Skills

Can you **work with others**? Tell them how you **collaborated with others**

☐ Commitment Level

Are you looking for a **short term or long term** relationship?

☐ Learning Attitude

Can you learn and **are you interested in learning**?

☐ Right Candidate

Why do you think you are the **right candidate for the job**?



"The end of something is the
beginning of something else"

No idea who said that but let me give you an example



Networking Challenge

Make sure you introduce yourself to at least 4 people before you leave this room today

Q&A



Thank You



BSc in Computer
Science



MSc in Computer
Science



PMP



Google ACE

Marcelo Pinheiro - Team Lead @ liferay.com
mpinheir@me.com

